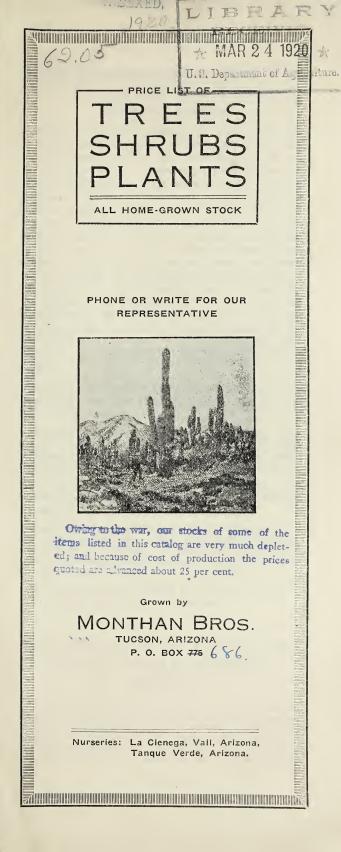
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Three Reasons Among Many Why You Should Buy Your Trees at Home

It should be hardly necessary to call the attention of prospective Treebuyers to the advantages of purchasing their trees from their local nursery. In our dry, hot climate it is of first importance to plant acclimatized trees. when they can possibly be obtained. Comparatively few of the trees commonly planted here are natives of this country, many of them coming from totally different climates, and there are always a number of weak or unsuitable individuals of their kind which will not endure our climatic conditions. By raising the trees here these are weeded out, as they die off during cultivation, leaving only the stronger and better adapted trees. In a less try. ing climate these unsuitable trees would grow and make saleable stock, but they would not even then be adapted to our climate. This fact accounts for the loss of many imported trees the first season after planting. Even the hardier imported trees require some time to get acclimated before they make much growth.

BY BUYING YOUR TREES AT HOME YOU GET THE BENEFIT OF THE NATURAL SELECTION OUTLINED ABOVE.

Another important point is the short time the trees are out of the ground, lessening the shock of transplanting, and avoiding all risk of the stock drying out, or being otherwise damaged in transportation.

BY BUYING YOUR TREES AT HOME YOU AVOID ALL SHIPPING RISKS. AND THE STOCK REACHES YOU IN BETTER CONDITION.

Then there is the saving in price to be considered. Our prices are the same as the same grade of stock would cost in California or elsewhere; and so you save the transportation charges, which are usually no small item.

BY BUYING YOUR TREES AT HOME YOU SAVE ALL TRANSPORTATION CHARGES.

A Few Hints on the Planting and Care of Trees in Southern Arizona

It is impossible in the space at our disposal to enter into a long discussion on the planting and care of trees, but we will simply mention a few of the details wherein the practice in this locality differs from that in other sections of the country, and wherein, as our experience shows us, inexperienced planters usually err.

(1) All deciduous trees (those that shed their leaves in winter) should be set out during January and February, while evergreens should not be moved until March or even April, after the heavy frosts are over. Roses should be planted early in January.

These dates vary somewhat with the seasons and the species of the tree, and customers who are inexperienced will do well to trust to our judgment as to the proper time to plant.

(2) When digging tree-holes in "caliche" (these are usually made four to five feet in diameter) continue them down, wherever possible, to gravel or other loose ground in order to provide drainage. To shake up the bottom of each hole with a small charge of dynamite is also very desirable. Trees in these tree-holes need drainage just as much as your potted plants do.

Use the best soil obtainable for filling the holes, rejecting all broken "caliche."

Manure should not be used in tree-holes unless its use is thoroughly understood. Large numbers of trees are killed yearly in this manner. However, in the case of a very deep hole, some well-rotted manure may be used in the bottom, as the roots will not reach it for some time.

Dead leaves, trash, small quantities of chip-dirt, or other well_rotted vegetable matter, can be mixed through the soil if desired. but good judgment should be displayed in the amount used. The safer method, however, is to use plain soil only in the holes when planting, and to apply fertilizers after the tree is established, by allowing them to seep down to the roots with the irrigation water.

(3) When our trees are delivered to you, if you are not ready to plant them at once. do not leave them in the bundles or bales. but immediately remove all packing material from the roots and "heel them in" by digging a hole and burying the roots in moist soil, covering well up onto the stems of the trees. In this way the trees will keep perfectly until you are ready to plant them. Keep the roots of trees moist while handling, and expose them to the air as little as possible.

When trees are balled in cans do not plant the can whole, but after placing the can in the hole, cut away the sides of it, leaving the bottom to rot in the ground. In doing this be careful not to break the ba'l of dirt. Trees that are balled in burlap should be planted just as delivered, care only being taken to cut the string around the stem of the tree before pulling in the dirt. The burlap will rot very soon under ground.

(4) Aften a tree is planted and before it starts to grow, keep the soil damp, but do not irrigate it heavily every day, thus keeping the soil in a sodden condition.

See that each tree has a large deep basin around it for irrigation purposes, and never attempt to irrigate trees with a lawn sprinkler. In this basin place a mulch or layer about four inches thick of manure, sawdust, or even sand. This prevents the soil baking in the sun, thereby saving water and keeps the roots cool.

When you wish to irrigate turn on the water until you are sure that the ground is thoroughly wet down as far as the roots extend. and then withhold it until the top few inches of soil begin to show the need of it. Where drainage exists there is no danger of applying too much water at one time, but it should not be applied too often. so that the ground remains in a sodden condition.

Roughly speaking trees should be irrigated at intervals varying from once on twice a week during the very hottest time of the year, to once a month during the coolest. This of course varies somewhat with the nature of the soil and the kind of trees.

(5) We usually cut-back, ready for planting, all trees over a certain size, but in the case of small trees and shrubs to which this has not been done, care should be taken to cut them back at least onethird. This is very important.

Roses should be cut-back at least one-half, and all small wood should be cut away, as in our climate it will usually dry up before the plant starts to grow. Severe cutting will do no harm but will only tend to make the growth more vigorous.

Roses like a rather heavy, rich soil, and do best planted in the open, for although they appreciate shade during the hot months, they need all the sun possible during their blooming seasons in the Spring and Fall of the year. This does not mean, however, that climbing or other roses should be planted against a brick wall with a southern exposure, as in such a position the heat of the sun will surely burn them during the Summer. The pruning of roses when they are once established should never be neglected, and while dormant about January they should be cutback severely, the more vigorous growers being pruned the heaviest. When they cease blooming in the early Summer they should receive another pruning, but this time a very light one. and from then, until the cool weather of the Summer rains arrives, their growth should be hindered by a somewhat stinted supply of water. This treatment will result in a profusion of bloom in the Fall of the year.

(6) About the end of September begin to prepare for frost by applying very little water, especially to Evergreens, in order to harden the young wood resulting from the rapid growth that takes place in the Fall of the year.

All growth of Evergreens should have ceased, through lack of water, by the end of October, when frost may be expected. As soon as the cold weather has set in, begin to irrigate the Evergreens again. just sufficient to keep the soil moist, and continue to do so through the winter. This treatment of Evergreens will prevent injury by frost, as far as it is possible to do so.

Deciduous trees need only be given an occasional irrigation through the Winter, to prevent the soil from becoming absolutely dry.

We take every precaution to have each tree and plant true to label. If from any fault of ours a tree is not so, we will replace it, but it is understood that under no circumstances are we liable for more than the value of the tree in question.

Price List of Trees and Plants Suitable for Southern Arizona

The following list includes practically all the trees that so-far have proved hardy in this climate, and that are usually planted here. It offers a good selec-tion of various types for all ordinary planting. As all have been proved here, there is no need for the an have been prover here, there is no need for the purchaser to experiment with unknown and unproved varieties. Some people find great pleasure in thus experimenting, but the average Tree-Buyer, who only demands results for his expenditure and time, will do well to stick to the kinds that have been thor-oughly tried out, especially since they offer such a varied selection of all types for all purposes.

THE FOLLOWING PRICES ARE FOR SINGLE TREES-SPECIAL PRICES ON QUANTITIES

SPECIMEN TREES, LARGER THAN THOSE LISTED BELOW, AT SPECIAL PRICES.

Deciduous Shade Trees

- TEXAS UMBRELLA—Well known throughout the Southwest, where it is by far the most popular shade tree. Dense, round, umbrella-shaped head with dark green leaves. 1 to 4 years...50c to \$1.50 COTTONWOOD—This is the staminate kind that sheds no cotton. We have a special variety of this tree from Mexico, which is a faster grower than the native variety, and has a much larger leaf, with a clean white bark. This is a very fine tree, par-ticularly useful in the rear of houses, where an extremely quick-growing large shade tree is de-sirable. Should be given plenty of water.
- ARIZONA ASH—A native of this country and the only Ash worth planting here. One of the best trees for street-planting and which is very popular for this purpose all over the Southwest.
- in this climate. A very hardy quick-growing tree, with large spreading head. Useful for chicken yards. Stands drought well.
- ..\$1.25 mended ...
- DOWNING MULBERRY—One of the best Mulberries
- der branches drooping to the ground......\$1.25 WEEPING WILLOW—A well-known, highly-orna mental tree with drooping branches. Does well here with plenty of water. 1 to 3 years....50c to \$1.00

Trees, Shrubs, Plants

LOMBARDY POPLAR-A tall, spire-like tree with dense bright-green foliage and large leaves. Grows very rapidly but requires plenty of water. A good tree for a wind-break. 1 to 3 years....50c to \$1.00 SILVER POPLAR—Similar in shape and require-ments to the Lombardy Poplar, but the foliage is not so dense. Has large glossy leaves, green above and silver beneath. 1 to 3 years50c to \$1.00 BALM OF GILEAD-A poplar with a broad spreading head, large leaves and greenish bark. A very fine tree. 1 to 3 years......50c to \$1.00 CAROLINA POPLAR—Has an upright pyramidal head and large, glossy, green leaves with white CATALPA—Has a spreading head with large heart-shaped leaves. Bears immense clusters of white and blue flowers freely in Spring. 1 to 3 years.....50c to \$1.00 BLACK LOCUST—A very hardy, quick-growing tree50c to \$1.00 with spreading branches, bearing white flowers in Spring. 1 to 3 years......50c to \$1.00 AILANTHUS (Tree of Heaven)—A purely ornament-al tree with long fern-like leaves. Grows quickly. 1 to 3 years......50c to \$1.00 ELM (European)-The best of the Elms for this locality. Grows rather slowly but is one of the handsomest of all trees. 1 to 3 years......50c to \$1.00 SYCAMORE (Arizona)—A very handsome native tree but is not a rapid grower. Needs plenty of water. 1 to 3 years50c to \$1.00 SYCAMORE (Oriental)—A somewhat faster grower 1 to 3 years than the native variety, but needs better conditions and more care. Will not do well on "caliche." namental. Has rich purple and bronze foliage and bears a good quality of fruit. 1 to 3 years 50c to \$1.00 DESERT WILLOW—A native tree with fine willowlike foliage. Flowers profusely in the Spring. 1 to 3 years50c to \$1.00 BOX ELDER—The only Maple that will grow in our climate. Does well under favorable conditions as to water and soil. 1 to 3 years......50c to \$1.00 ELDER (Native Mexican)—Very popular. Grows all winter and is green by Christmas. White flowers in Spring. Can be trained as either tree or shrub. We can recommend this. **Evergreen Shade Trees** PEPPER TREE-One of the most popular Evergreen trees all through the Southwest. The drooping, feathery foliage is particularly graceful. This tree

ARIZONA CYPRESS—A splendid native ornamental tree of pyramidal habit. Bluish-green foliage. A good grower and very hardy. When once established this tree will exist without irrigation, on our rainfall alone, although of course under such conditions the growth will be very slow. Balled, 3 to 6 feet.....\$1.00 to \$2.00

The three kinds of Cypress trees listed here deserve planting extensively. They are among the finest of ornamental evergreens and are never damaged by frost. Their style of foliage contrasts well with other trees, and they never fail to attract attention wherever planted. They will grow better during the first summer after planting if shaded somewhat during the hot weather.

ITALIAN CYPRESS (Pillar Cypress)—A tall, tapering form with branches growing parallel with the trunk. Balled, 3 to 5 feet.....\$1.00 to \$1.50

ARBOR VITAE (Chinese)—A low, bushy, symmetrical tree of pyramidal shape. An excellent ornamental for a small yard or for formal planting. Balled, 2 to 5 feet.....\$1.00 to \$1.50

INDIAN CEDAR (Cedrus Deodara)—The handsomest of all coniferous trees, but is rather slow-growing in our climate. For best results should be shaded during the summer while small. Balled, 2 to 5 feet.....\$1.00 to \$3.00

STERCULIA (Bottle Tree or Australian Poplar)—Of upright, tapering habit. Leaves change shape continually. An excellent tree for street-planting. Balled, 5 to 8 feet.....\$1.00 to \$1.50

PALO VERDE (Bagote)—A curious native tree with bright green bark and feathery, drooping branches. Is covered with yellow flowers in the Spring. Is ornamental and will stand extreme drought.

LOQUAT—A low-growing Japanese fruit tree with large, rough, glaucous leaves. Is simply an ornamental here as the fruit does not ripen. Balled, 2 to 4 feet.....\$1.00 to \$1.50

Palms

- CALIFARNIA FAN PALM (Washingtonia Filifera)— The only hardy, large-growing Fan Palm for this locality. A very rapid grower. Can be used for street-planting if desired. Balled, 3 to 4 years......\$1.00 to \$1.50
- ORNAMENTAL DATE PALM (Phoenix Canariensis) —One of the handsomest of all Palms with dark green pinnate leaves. Is not quite so hardy as the Fan Palm and is a slower grower. Also requires more room and cannot be used for ordinary streetplanting. Is very popular and makes an excellent tub plant. Balled, 4 to 5 years.....\$1.25 to \$2.00
- DATE PALM (Phoenix Dactylifera)—This tree produces the date fruit, but about one half of the trees are staminate and do not bear fruit; and as these cannot be distinguished until they reach blossoming age, there is no certainty of obtaining a fruiting tree. This tree is not as desirable for ornamental planting as the "Ornamental Date" listed above. Balled, 4 to 5 years......\$1.25 to \$2.00
- WINDMILL PALM (Chamaerops Excelsa)—A Fan Palm with a slim, hairy stem and dark green, deeply-cut leaves. Is very hardy but of slow growth. Balled, 4 to 5 years......\$1.50 to \$2.50

Roses

The following are the best tested varieties for our climate, all growing and blooming well here. We have, howeven, small stocks of many other varieties.

1 year, 25c 2 years, 35c. American Beauty (crimson). La France (silvery pink). Perle des Jardins (yellow). Marie van Houtte (pale yellow). Bessie Brown (creamy white). Gen. Jacqueminot (crimson). Frau Carl Druschki (pure white). La Detroit (shell-pink). Gruss an Teplitz (dark crimson). Kaiserin A. V. (white). Etoile de France (dark crimson). Paul Neyron (rose). Helen Gould (carmine). Bridesmaid (pink). Catherine Mermet (rosy-flesh). Papa Gontier (red). Maman Cochet (pink). Aurora (light pink). Sunburst (yellow). Mad. Segond Weber (flesh-pink). Mad. Abel Chatenay (rose). Ulrich Brunner (cherry-red).

White La France (pearly-white). Mad. Leon Pain (salmon_pink). Lady Battersea (cherry-crimson). Cecil Brunner (salmon-pink). Mad. Jules Grolez (rose). Duchess of Albany (deep pink).

CLIMBING ROSES 35c to 50c each.

Climb. Bridesmaid (pink). Climb. Kaiserin A. V. (white). Climb. Papa Gontier (red). Climb. Perle des Jardins (yellow). Gold of Ophir (yellow). Dorothy Perkins (shell-pink). Keystone (lemon-yellow). Cherokee (double-white). Banksia (white). Climb. American Beauty (crimson). Climb. Gruss an Teplitz (dark crimson). Climb. Helen Gould (carmine). Climb. Cecil Brunner (salmon-pink). Cloth of Gold (yellow).

Customers who are unacquainted with the different varieties of Roses can, if they wish, leave the selection of varieties to us, simply stating whether the Roses are for cutting, hedges or bedding. We will undertake to satisfy them.

Deciduous Shrubs POMEGRANATE (Fruiting)—A well-known fruiting

LEMON VERBENA—An old-fashioned shrub grown chiefly for the fragrance of its foliage......75c OSAGE ORANGE—A very hardy shrub with sharp thorns. Will make a stock-proof hedge. Per 100......\$6.00 to \$10.00

Evergreen Shrubs

OLEANDER-A very popular evergreen flowering
shrub. We grow the two best varieties: double-
red and double white. Balled \$1.00 to \$1.50
CALIFORNIA PRIVET-The best of all evergreen
hedge plants with shining green foliage. This va-
riety should be planted where a trimmed hedge of
medium height is desired. Per 100\$6.00 to \$10.00
Specimens
JAPANESE PRIVET-Has a larger leaf than the Cal.
Privet. Is more useful for a tall screen than a
hedge as it is difficult to keep it trimmed low
enough for the latter. Both these Privets when
planted alone make excellent specimen plants and
can be trimmed into any shape desired.
Per 100\$10.00
Specimens
EUONYMUS (Japonicus)-Very effective as a speci-
men shrub. Has dark, lustrous, green leaves some-
times variegated with yellow. Stands trimming
well. Prefers a somewhat shady place.
Balled\$1.00
MYRTLE (Communis)-Of dwarf growth with aro-
matic shining green leaves. Bears small white
flowers. Very ornamental. Balled\$1.00
LAVENDER-For low hedges. Useful for edging
walks. Per dozen60c

Climbers

VIRGINIA CREEPER-The hardiest and most rapid
growing deciduous climber for our climate25c
BOSTON IVY-Differs from the Virginia Creeper in
its habit of clinging closely to a wall or othen
flat surface. Does best in partial shade. De-
ciduous35c
TRUMPET VINE-A strong-growing, deciduous vine
with scarlet trumpet-shaped flowers35c
HONEYSUCKLE (Chinese) - Vigorous evergreen
climber. Flowers white, changing to yellow. Very
fragrant35c
ENGLISH IVY-Well-known evergreen climber with
dark, glossy, green leaves. Will cling to a wall
without support. Rather slow-growing to begin
with. Must have shade35c
SILK VINE-A rapid-growng deciduous vine with
glossy leaves and purplish brown flowers35c

In planting fruit trees in Southern Arizona the choice of varieties is very important. Many of the leading varieties in other parts of the country fail to fruit here, even when the tree itself stands the climate. We grow our own trees from the roots up and bud or graft them from bearing trees. 25c to 60c, according to size. Write for prices on quantities.

on quantities.

PEACH-Sneed, Alexander, Elberta, Muir, Salway, Heath Cling, Mayflower, Greensboro, Belle of Ga., etc.

APRICOT-Newcastle, Royal, Blenheim.

PLUM-Burbank, Satsuma, Damson, Wickson, etc.

NECTARINE-Advance.

ALMOND-I. X. L.

PEAR Bartlett, Kieffer, Winter Nelis, Anjou, Leconte, Seckel, etc.

APPLE-Bismarck, Gravenstein, White Winter Pearmain, Winesap, etc.

QUINCE-Pineapple, Champion.

FIG-Black Mission, White Adriatic, Brown Turkey. OLIVE-Mission.

POMEGRANATE-Wonderful, Paper-shell.

GRAPES Thompson's Seedless, Mission, Muscat, Malaga, Almeria, Tokay, Black Morocco, etc. Each, 15c; per doz., \$1.50; extra large, each, 25c BLACKBERRIES......per doz. 75c DEWBERRIES......per doz. 50c

A'SPARAGUS 'PLANTS...per doz. 40c; per 100, \$3.00

Miscellaneous Plants

PAMPAS GRASS (Field Clumps)\$1.25
YUCCAS (several varieties)\$1.00
GIANT REED (Arundo Donax)50c
CENTURY PLANT (Agave)
BEDDING PLANTS—Cannas, Iris, Dahlias, Carna- tions, Chrysanthemums, Violets; all leading varie- ties. Prices on applicaton.
VEGETABLE PLANTS—(At proper season)—Cab- bage, Onion, Tomato, Pepper, Egg Plant, Sweet Potato. Prices on application.
HOUSE PLANTS-We can usually supply a few

choice potted plants suitable for house decoration. LIPPIA REPENS (for Lawns) per square foot of sod